

## Managed Print Services

# Control your print environment

### Cost Savings

- Reduce total output cost by 15-25%
- All service and supply items included
- Immediate results

### Workflow Improvement

- Single invoice for entire fleet
- Eliminate toner monitoring and ordering duties
- Refocus IT printer responsibilities
- Proactive support
- Local helpdesk support and service technicians

### Improved Visibility

- Uncover hidden costs
- View usage trends

### Fleet Control

- Use data to know when to retire, refresh or relocate equipment
- Real time list of fleet gear and usage

### Print Environment Consultant

- Ongoing optimization
- Data analysis
- Document workflow solutions
- Plan for new technology



**SMART Document Management**



## Why are we different than other providers?

### We are local.

PrintSmart's headquarters are in Mitchell, SD. All calls are fielded locally without any outsourcing of helpdesk duties. Our service techs cover 37 counties in SW Minnesota, NW Iowa, SE South Dakota and northern Nebraska.

### We are flexible.

We know every business is different. Basically, every contract is custom, but we use time proven methods to assess your situation and propose a solution that works to everyone's advantage.

### We have quite a following.

Our successes are based on setting the right expectations. Be wary of those promising grandiose savings, unrealistic response times and no down time. We do business with people you know who will provide testimonials to our service and client commitments.



## About PrintSmart MPS

When you buy printer supplies, all you get supplies. With PrintSmart, you are getting years of managed print service experience. You can take advantage of our comprehensive program to measure, manage and reduce your printing costs.

**Brand Agnostic for Service, Supplies and Equipment** We service and supply every major brand of printer. Some vendors will suggest replacing your whole fleet with their brand. We like to use what is working for you to keep your costs down and then replace with proven brands and models when the data determines the device is unproductive. We also feel that the landfills don't need any more equipment.

**Automatic Supply Restocking** End supply management and reordering hassles with proactive supply restocking. When a printer cartridge or a drum reaches pre-set thresholds, we automatically ship a new cartridge directly to the unit. No more expensive supplies you own just sitting on the shelves. No toner scams to worry about.

**Local Service** Whether you have one location or have offices scattered across the nation we can help. Our service network is able to provide on site support for every major printer brand.

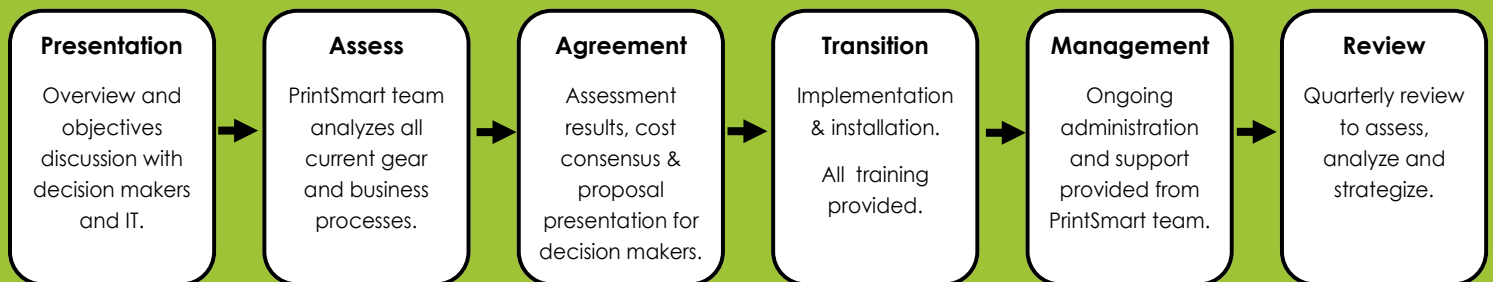
**Help Desk Support** Having problems printing? No problem. Each printer will have an 800 number for support services from our headquarters. Our trained staff will work to resolve any emergencies over the phone. If immediate resolution is not achieved, a technician will be dispatched.

**Real Time Reporting** The PrintSmart program includes monitoring software that gives you real time insight into the status of your printer fleet. We also leverage this information to take care of service and supply needs proactively.

**Ongoing Optimization** Your business needs will continue to evolve. Once the PrintSmart program is in place, we work with you on a quarterly or semi-annual basis to consider your changing business needs and review your usage trends. From this, we can collaborate to continually optimize your printing and document management infrastructure.

**Replacement Gear** The PrintSmart program does not require a new fleet of gear—we work with what you already have. However, in some cases you may require additional equipment. You can choose from a portfolio of new and remanufactured printers and multifunction systems. These can even be bundled in your cost per page billing.

## How it Works. The SMART Process



**The Office Advantage**

**1.800.950.4665**  
**605.996.4490**

318 N. Main St., Mitchell, SD 57301  
3109 W 41st Street, Sioux Falls, SD 57105